inBrief

HAMBURG, RUBIN, MULLIN, MAXWELL & LUPIN | SPRING 2021



Welcome



The "One Tip" Issue

A Message from <u>Steven H. Lupin</u>, Managing Partner

There is no doubt, we are all dealing with a heavy "to do list" right now that is longer and perhaps more stressful than in years past. Rather than give you an update on recent court decisions and legislative updates that could affect you (and believe me, we are ready to advise you on those), for this issue, we wanted our talented team to give you one succinct tip you can use right now in your personal or professional life. We hope you will find this of great value. Let me take the lead:

Don't Leave Your Clients in the Dark — Know Their Communication Preferences

No one wants to feel left in the dark or alone when they are experiencing any problem. That creates anxiety—of which none of us need more. To combat this and enhance your business relationships, make sure your clients, customers and patients specifically know your cell phone number, email address and the name of Read More

1 From Our Business Team

IF you are planning ahead to sell or transition your business...

If you anticipate exiting the business within five years, now is the time to start planning. With possible estate and gift tax law changes ahead, there is opportunity <u>Read More</u>

From Our Personal Injury Team

IF you were injured by someone else's negligence...

In these times, we often find ourselves pushing aside things less pressing to deal with the new normal of everyday life. However, even with shut-downs and quarantines Read More

For our next issue of IN BRIEF, let me know what other questions you may be having for which you want ONE TIP. You can reach me at (215) 661-0400 or SLupin@HRMML.com

Did You Know...

that our team of finance and banking lawyers helped clients finance over a quarter of a billion dollars in loans in 2020!

\$250,867,421

We can help with your business goals for 2021



Merle R. Ochrach



Andrew P. Grau



Bernadette Kearney

HOA Boards Beware

by Carl N. Weiner



Condominium and Homeowners Associations wrestle with COVID restrictions and owner complaints. What should Associations do now?...

While state and municipal governments are engaged in ongoing efforts to deal with balancing public health and economic concerns in controlling the COVID-19 pandemic, condominium and homeowner associations have also struggled with balancing concerns Read More

Planning for a BETTER Outcome with Your Next Loan



As Stevie Nicks wrote, "You Can Talk To Me"!

When you decide to sell a new product, you research its quality and desirability and assess if it will sell well. If you are a home builder, you research your marketplace and have detailed specifications prepared for the layout of the community and the homes. Each of you spend time and resources preparing for new projects or endeavors in your business in order to make it successful Read More

Dealing with Your Employees During Covid

by Ethan O'Shea



Watch Ethan O'Shea's recent interview on Main Line TV for some practical information.

Click Here



US NEWS & WORLD REPORT has once again named our firm to its *Best Law Firms 2021 Edition.* Special recognition was given to Carl Weiner who was named "Lawyer of the Year" for Real Estate/Zoning Law in Philadelphia.



You can find our latest guidance on developments that we are tracking by going to our **COVID-19 Resource Center.**

